



BRUNEI
MID-YEAR CONFERENCE AND EXHIBITION
MYCE 2022

BRUNEI MID-YEAR CONFERENCE AND EXHIBITION 2022 | ENERGY WEEK

MARKET ENGAGEMENT | VENDOR PITCHING OPPORTUNITIES

15TH – 18TH JUNE 2022 | PLenary HALL, INTERNATIONAL CONVENTION CENTRE

As part of the Market Engagement, Vendor Pitching gives the opportunity for local businesses to have a one-to-one session with Energy Sector's main operators to share their business solutions and ideas on a specific business opportunity listed below. More info can be found at the main operators' Exhibition Booths, Plenary Hall, International Convention Centre.

Interested participants can book a vendor pitching session by scanning the QR Code below or visit this link:

<https://koalendar.com/u/myce-market-engagement-vendor-pitching>



1. Brunei Shell Petroleum Company Sdn Bhd

NO.	PITCHING TOPIC	BRIEF DESCRIPTION
1	Green Supply Chain	Integrating sustainable environmental processes / considerations into supply chain.
2	Vendor Registration – The Do’s and Don’ts	For new and existing vendors on the basic steps and requirements to ensure successful registration with BSJV.
3	SMART – One Stop Online Platform	A quick introduction to the online tendering and contracting platform.
4	Work Categories Supporting Energy Transition: 1. Decarbonisation and Energy Transition 2. Digitalisation	Brief introduction to the new two work categories. Vendors are welcome to share ideas and suggestions.

2. Brunei LNG Sdn Bhd

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	Metal scrap	Waste Management	<ol style="list-style-type: none"> 1. Collect and recycle the scrap metal including storage and transport of waste. 2. Provide manpower and resources / equipment for the collection.
2	Design, writing, printing and corporate collaterals	Corporate Services, Media	<ol style="list-style-type: none"> 1. Create visual and written communications content for internal and external communications (e.g. graphic design and branding, and editorial services) 2. Produce one print external magazine and one internal communications magazine/newsletter. 3. Create, design and produce original corporate collateral (mainly for staff such as diaries and lanyards, and festive gifts + external corporate gifts)
3	Videography and photography	Corporate Services, Media	<ol style="list-style-type: none"> 1. Create photo and video database for Brunei LNG to be used for internal and external communications. 2. Supply a media team for coverage of events/activities. 3. Provide video and photo content for internal and external communications. 4. Create 4 original videos each year for National Celebrations and Holidays (National Day, HM’s Birthday, Hari Raya and BLNG Anniversary). 5. Prove video strategy, storyboard suggestions, script creation, interviews, b-roll, voiceovers, producing the final story, music selection and video editing.
4	Event management	Corporate Services, Event Management	<ol style="list-style-type: none"> 1. End to end Event Management services from concept, design to execution. 2. Venue hire and provision of refreshments per event with decorations 3. Design, fabrication and installation of pop-up banners, backdrop etc. 4. Provide design and printing of marketing materials/collaterals appropriate for print (posters, bookmarks, pamphlets), video, radio (radio advert) and digital (IG stories) platforms 5. Provide launch mechanism/gimmicks/item related to the

			<p>event (launching mechanism, signing ceremony plaque, ceremonial pens etc)</p> <p>6. Provide emcee, manpower services (e.g. floor manager, ushers, helpers, etc), photographer and videographer.</p> <p>7. Provision of video production services (such as pre-production, talent, filming, editing and post-production etc).</p>
5	RECYCLING COLLECTION	Waste Management	<p>1. Collect and recycle items including storage and transport.</p> <p>2. Provide manpower and resources / equipment for the collection.</p>
6	DOCUMENT SCANNING (I USAHAWAN)	It & Communication Services (General It)	Document movement, design and mapping of the virtual folders (identification of unique ref no to ease document retrieval), scanning and shredding of scanned documents.
7	SUPPLY OF PASSENGER TRANSPORT	Light Vehicles	<p>1. Provide drivers and vehicles i.e. bus/van for passengers to be transported within Brunei.</p> <p>2. Vehicles should have a capacity to accommodate maximum up to 45 passengers.</p> <p>3. A minimum of 2 buses (shuttle service) is required.</p>
8	FACILITIES MANAGEMENT FOR NON-HYDROCARBON AREA	Facility Management	<p>1. Preventative maintenance (eg. Building and Civil works, Infrastructure Works, Porta Cabins)</p> <p>2. Corrective Maintenance, upgrades and repairs including rejuvenation works (eg. Demolitions and Alterations, Piling and Diaphragm Walling, Excavation, Concrete Work, Brickwork and Blockwork, Asphalt Work, Roofing, Carpentry and Joinery, Doors and Windows, Ironmongery, etc)</p>
9	BLNG Solar Project	Design Engineering	<p>Developing conceptual design to detail design to be utilised as part of tender specification and drawings</p> <p>Note : Construction will be executed separately</p>

3. Brunei Shell Marketing Sdn Bhd

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	Provision of Retail Station Cleaning Services	Estate Maintenance (i-Usahawan)	Provision of cleaning services for all RVI's signages installed for new and existing retail stations.
2	Provision of Event Management	Corporate, Event Management (i-Usahawan)	Provision of end-to-end event management services which includes but not be limited to Project Management Services from concept and design development up to execution day, design and supply of corporate merchandise, and videography/photography services.
3	Jetty Upgrade	Offshore Installation, Other Installation Services	Provision of Jetty Upgrade which shall include but not limited to jetty structural repair work, jetty cabling arrangement and painting of jetty fire pump house.

4	Support and Maintenance of ERP (Enterprise Resource Planning) System	IT, Specialist Software License and Maintenance	Provision of support and maintenance of ERP System which shall include but not limited to accounting and financials, purchasing, inventory, sales and customer relationships to reporting and analytics.
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4. Brunei Gas Carriers Sdn Bhd

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	General Onshore: HSSE	HSSE	HSSE-related contracts such as PPE, Provision of Fire Fighting Appliances & Maintenance and Provision of Security Services.
2	Marine-Related	Fleet	Marine-related services such as Agency Services, Provision of food supplies (Victualing), Provision of General Stores (Chandlery), OEM-related Services
3	IT & Digitalisation	IT	Corporate and Fleet IT-related requirements such as Provision of Hardware, Software Development, Training and Provision of Tool and Services.
4	General Onshore: Corporate	Corporate	Corporate-related services such as Building Renovations & Maintenance, Office Materials & Equipment and Travel Agency.

5. Brunei Methanol Company Sdn Bhd

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	Event Management	Event Planner	Provision of event management services such as Corporate Annual Dinner, Hari Raya, Corporate Teambuilding
2	Annual Inspection Plan & Scheduled TurnAround / Opportunities Magement Inspections	NDT Inspection Services	Provision of NDT inspection and QA/QC activities
3	Scheduled TurnAround / Opportunities Magement Inspections	Refractory Inspection Services	Provision of refractory inspection during STA-OM or emergencies
4	Audit Services	Professional Services	Provision of internal audit for the integrated management system ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018
5	Audit Services	Professional Services	Provision of internal audit for corporate internal controls (Control Environment, Risk Assessment, Control Activities, Communication and Information, Monitoring)
6	Risk management	Professional Services	Provision of risk management training and consultancy services.
7	Annual Projects Implementation Plan	Project Engineering Services	Provision of feasibility studies, conceptual design, FEED or detailed engineering design for small-medium operational improvement projects
8	Employment Agency	Labour Services	Provision of focal person based in BMC on part-time basis to manage end-to-end applications in Energy, Labour and Immigration department on services for foreign workers (employees, dependents and contractors) on behalf of the Company such as foreign worker licenses, dependent pass,

			visa on arrival, multiple entry, school visa, medical check-up, identification card, driving license application etc.
9	Travel Agency	Travel Arrangement Services (Hotel & Ticketing)	Provision of appointed person to arrange for flight ticket, hotel arrangement, travel visa required in respective country, travel advices (e.g ART/PCR test) & logistics (airport transfers) for BMC Employees (including family) at special corporate rates.
10	ISO certification services	Certification Body	Provision of ISO management certification services
11	Quality management consultancy	Professional services	Provision of quality management consultancy services
12	Annual Projects Implementation Plan	Project Engineering Services	Provision of feasibility studies, conceptual design, FEED or detailed engineering design for small-medium operational improvement projects
13	Printing Services	General Office Services	Provision of printing related services such as calendar, business cards, corporate gifts, banners, posters, brochures, envelopes, letterheads
14	Grass cutting and landscaping services	Pest Control Services	Provision of grass cutting and landscaping
15	Environmental Sampling	Environmental Monitoring	Monthly & Quarterly monitoring and report for Source emission, Ambient air, waste water, noise, soil & underground monitoring
16	Training	Training Services	Provision of all types of training including Safety trainings, soft skills and technical trainings. Provision of training coordinator for BMC employees in managing end-to-end execution of yearly training plan.

6. TotalEnergies EP (Brunei) B.V.

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	i-Usahawan Supply of Flowers and Potted Plants	Basic (i-Usahawan)	Provision of Supply of Flowers and Potted Plants
2	i-Usahawan Manage Printing & Fax Services	Basic (i-Usahawan)	Manage Printing & Fax Services
3	Cleaning / General Services for Onshore Processing Plant (Lumut) guest houses and TotalEnergies Office (BSB)	Basic	Provision of Cleaning / General Services for Onshore Processing Plant (Lumut) guest houses and TotalEnergies Office (BSB).

7. Hengyi Industries (B) Sdn Bhd

NO.	OPPORTUNITIES	WORK CATEGORY	BRIEF DESCRIPTION
1	Provision of system maintenance services	IT	1. CCTV maintenance services 2. Telecom and System Maintenance Services
2	Provision of printing services	Corporate	1. Printing 2. Signage / Labelling

	(including material supplies services)		
3	Provision of insurance related services	Insurance	1. Fire truck insurance services 2. Labour insurance framework services
4	Provision of Special Vehicle Maintenance Services	Maintenance	1. Explosion proof lift maintenance services 2. Heavy equipment maintenance framework services 3. Fire Department Vehicle Maintenance Services 4. Vehicle Maintenance Services
5	Provision of Fire Extinguisher Services (including materials supplies services)	Maintenance	Fire Extinguisher Maintenance Services
6	Provision of Medical Supplies Services (including materials supplies)	Medical	First Aid Medical Services & Training Services
7	Provision of Hygiene Services (including materials supplies)	Cleaning	1. Rodent Services 2. Janitor Services 3. Domestic Waste Services 4. Termite Services
8	Provision of Construction related services (Including materials and manpower for various operations, maintenance, well services and other activities, both onshore and offshore.)	Construction and Engineering	1. RPL Dosimeter and maintenance services 2. Third party flowmeter calibration service 3. Civil work construction services 4. Calibration Liquid & Gas Services framework services
9	Provision of Construction related services (Including materials and manpower for various operations, maintenance, well services and other activities, both onshore and offshore.)	Construction and Engineering	1. Non Destructive Testing services 2. Anti-corrosion, thermal insulation , scaffolding framework
10	Provision of Manpower Services	Construction and Engineering	Provision for PMB Operation Technical Work Support
11	Provision of Waste Services	Waste Management	Hazardous waste treatment services
12	Provision of Transport Services	Forwarding	Logistic framework services
13	Provision of food and beverages services	Food and beverages	1. Halal Canteen Services 2. Drinking water framework services

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