



i-USAHAWAN INFORMATION PACK



**EXTRACT OF HIS MAJESTY THE SULTAN HAJI HASSANAL BOLKIAH MU'IZZADDIN WADDAULAH IBNI
AL-MAHRUM SULTAN HAJI OMAR 'ALI SAIFUDDIEN SA'ADUL KHAIRI WADDIEN
SULTAN AND YANG DI-PERTUAN OF NEGARA BRUNEI DARUSSALAM'S TITAH**

"My Government will also step further into providing a more comprehensive "Youth Entrepreneurship Eco-System". One of the Eco-System improvements is by promoting and providing specific business opportunities to help youth start the company.

The relevant government agencies will work closely with youth entrepreneurs in identifying specific areas, such as preparing business plans and other facilities.

In this direction, I am delighted at the launch of one of a current programme called the i-Usahawan. This program will provide local young entrepreneurs the opportunity to participate in tendering for low risk contracts and others.

So far there are 30 oil and gas industry contracts for the i-Usahawan pilot project The programme has the potential to be extended to other sectors including the government sector. "



DELIVERED ON THE OCCASION OF THE OFFICIAL OPENING CEREMONY OF 13TH NATIONAL YOUTH DAY HELD ON
WEDNESDAY, 19 ZULKAEDAH 1439 / 1 AUGUST 2018

Overview

- ❖ A youth entrepreneurship development programme that supports and provides opportunities for young Bruneians to start and grow their businesses.
- ❖ To enhance their entrepreneurial skills through continuous mentorship and monitoring, and creating a proper “training ground” for the youth.
- ❖ **Government, Government Linked Companies (GLCs) and statutory bodies** will identify scope of work suitable to be ring-fenced and offered as exclusive contracts for youth entrepreneurs.
- ❖ It aims to enable the youth entrepreneurs to secure their first contract on a competitive basis.

Eligibility and Criteria

- ❖ Bruneian (holding Yellow I.C.) from 7 indigenous group within the ages of 18-35 years old.
- ❖ No prior contract with Government or GLCs or Statutory bodies (previous 5 years).
- ❖ Incorporate as Sdn Bhd in Brunei (upon award of contract), with at least 3 shareholders.
- ❖ Actively running and involved in the daily operations.

i-Usahawan Ecosystem



Coordinating and monitoring progression of i-Usahawan programme and providing resource support.

Identifying contracts for ring-fencing and ownership to coach/mentor the companies.

To provide effective development programmes to build the knowledge, skills and capacity of local businesses.

i-Usahawan Processes

PRE-EOI

Engagement platform to brief the interested entrepreneurs on the upcoming i-Usahawan contracts and its pre-requisites

**EOI
ISSUANCE**

Issuance of EOI to gather Youth's interests, and to be submitted within an indicated time frame (min 1 month)

**SME
TRAINING**

Youth entrepreneur will undergo trainings to prepare them for Tender submission.

**TENDER
ISSUANCE**

Eligible applicants will be invited to submit the contract tender documents.

**TENDER
EVALUATION**

Submissions will be evaluated in competitive basis.

**CONTRACT
AWARD**

The successful bidder will be awarded a contract.

**CONTRACT
EXECUTION**

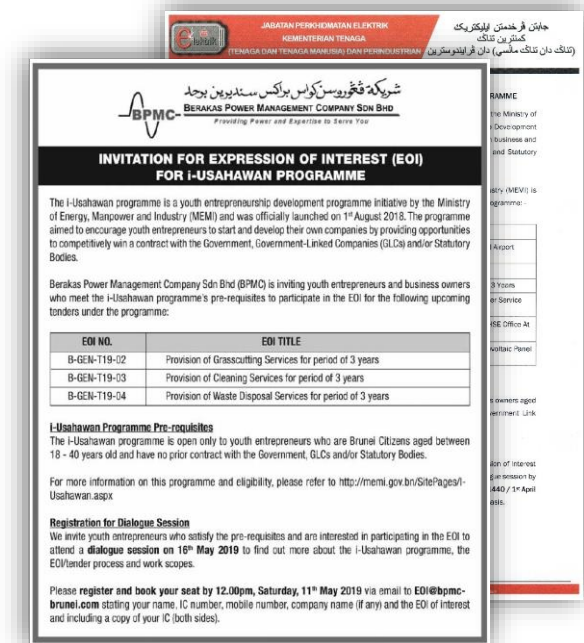
The start journey of i-Usahawan programme contract period for minimum of 3 years.

1 | Pre-EOI Engagement

- ✓ Engagement session held by the contract owner prior to Expression of Interest (EOI)
- ✓ To explain on the upcoming tender offerings
- ✓ Including details of the tenders such as brief summary of the tender, scope of works, duration of the contract, tendering process, expected timeline, evaluation criteria, etc.

2 | Expression of Interest (EOI)

- ✓ Issued by contract owner after the Pre-EOI session
- ✓ Opportunity to provide company / business information
- ✓ The entrepreneurs to demonstrate their business suitability and interest for the tender
- ✓ Minimum of 1 month duration



**JABATAN PERKHIDMATAN ELEKTRIK
KEMENTERIAN TENAGA
(TENAGA DAN TENAGA MAMPU) (SDN BERHAD)**

**شركة قهرورس كالم بولكس سدايون بوجد
BERAKAS POWER MANAGEMENT COMPANY SDN BHD
Providing Power and Expertise to Serve You**

**INVITATION FOR EXPRESSION OF INTEREST (EOI)
FOR I-USAHAWAN PROGRAMME**

The I-Ushawan programme is a youth entrepreneurship development programme initiative by the Ministry of Energy, Manpower and Industry (MEMI) and was officially launched on 1st August 2018. The programme aimed to encourage youth entrepreneurs to start and develop their own companies by providing opportunities to competitively win a contract with the Government, Government-Linked Companies (GLCs) and/or Statutory Bodies.

Berakas Power Management Company Sdn Bhd (BPMC) is inviting youth entrepreneurs and business owners who meet the I-Ushawan programme's pre-requisites to participate in the EOI for the following upcoming tenders under the programme:

EOI NO.	EOI TITLE
B-GEN-T19-02	Provision of Grasscutting Services for period of 3 years
B-GEN-T19-03	Provision of Cleaning Services for period of 3 years
B-GEN-T19-04	Provision of Waste Disposal Services for period of 3 years

I-Ushawan Programme Pre-requisites
The I-Ushawan programme is open only to youth entrepreneurs who are Brunei Citizens aged between 18 - 40 years old and have no prior contract with the Government, GLCs and/or Statutory Bodies.

For more information on this programme and eligibility, please refer to <http://memi.gov.bn/Site/Pages/I-Ushawan.aspx>.

Registration for Dialogue Session
We invite youth entrepreneurs who satisfy the pre-requisites and are interested in participating in the EOI to attend a **dialogue session on 18th May 2019** to find out more about the I-Ushawan programme, the EOI/tender process and work scopes.

Please register and book your seat by **12.00pm, Saturday, 11th May 2019** via email to EOI@bpmc-brunei.com stating your name, IC number, mobile number, company name (if any) and the EOI of interest and including a copy of your IC (both sides).

3 | SME Training

- ✓ Eligible entrepreneurs will be called to attend SME Training by the contract owner
- ✓ Guidance to prepare for tender submission
- ✓ Trainings can be done via Industry Business Academy (IBA) or Energy Business Academy (EBA)
- ✓ Core modules including: Business Plan, HR Management, Corporate Governance, Financial Management, Quality Management etc.

4 | Tender Issuance

- ✓ Contract owner will issue tender and will invite the eligible entrepreneurs to bid
- ✓ Eligible entrepreneurs will submit tender documents within the given time frame indicated by the contract owner

5 | Tender Evaluation

- ✓ Contract owner will evaluate the tender documents submitted by the eligible entrepreneurs
- ✓ Tender evaluation criteria include HSSE, technical, financial and commercial specifications

6 & 7 | Contract Award and Contract Execution

- ✓ Successful bidder will be awarded the contract
- ✓ Minimum contract duration of 3 years
- ✓ Mentors for entrepreneurs will be identified by contract owner
- ✓ Continuous mentoring throughout the contract execution
- ✓ Quarterly engagement with the Ministry of Energy

i-Usahawan Progress



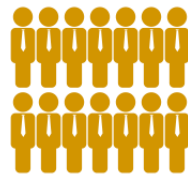
42 Contracts Secured

- **33** Oil and Gas Operators
- **6** Government (DES)
- **3** GLCs (BPC)



19 Contracts Awarded

- **7** Brunei Shell Petroleum Sdn Bhd
- **2** Brunei Gas Carriers Sdn Bhd
- **2** Brunei National Petroleum Sdn Bhd
- **2** Total E&P Borneo B.V.
- **3** Department of Electrical Services
- **1** Berakas Power Company (GLC)
- **2** Brunei LNG Sdn Bhd



~296

Total Local Employee

i-Usahawan Programme Activities



i-Usahawan Programme Contractors / Vendors showcasing their business during the National Youth Day 2019 event



i-Usahawan 1st signing ceremony event with Government Department (DES)



Energy Business Academy held at JobCentre Brunei for BSJV i-Usahawan Participants



i-Usahawan contractors during Riadah Berbasikal Event 2020 at Bandarku Ceria



Entrepreneurs and Employees Activities



Mortar Sdn Bhd
 Provision of Event Management Services for BGC Sdn Bhd
 Awarded: **6th March 2019**
 Locals: **8**



Munch Brunch Canteen
 Provision of Cleaning Services for BGC Sdn Bhd
 Awarded: **6th March 2019**
 Locals: **7**



Mohd.HMS Enterprise
 Provision of Air Conditioning Serving and Maintenance Services for TOTAL Sdn Bhd
 Awarded: **29th August 2019**
 Locals: **3**



S.B. Kani Company
 Provision of Grasscutting, Ditch Cleaning and Re-grading Services for Non-hydrocarbon areas for BSP Sdn Bhd
 Awarded: **27th May 2019**
 Locals: **56**



Syarikat Amira Barakah
 Provision of Canteen and Vending Machine Services for BSP Sdn Bhd
 Awarded: **6th March 2019**
 Locals: **10**

THANK YOU

 <http://www.me.gov.bn/SitePages/Pages/Energy%20In-Country%20Value.aspx>

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